

## **COPY FOR A FLYER FOR RISK MANAGEMENT SERVICES: REASONS TO WORK WITH WESTFIELD**

### **Flexibility**

Our programs can be customized to complement your organizational structure and management style. We work closely with you and your insurance agent to address your particular service needs.

### **Experienced Professional Staff**

Our risk control representatives provide efficient service and problem-solving capabilities based on our extensive experience in servicing a wide variety of operations. We pride ourselves in providing practical solutions to complex safety issues.

**Our staff offers valuable expertise in the key disciplines of property and casualty risk control.**

### **Training**

Our risk control representatives are available to provide on-site training for a variety of topics. This training is available for both management and employees and can be presented through a variety of media, including print, video, or PowerPoint.

We offer discounts on health and safety training programs through partnership with our vendors. To explore some of the available options, go to [w\[web address\]](#), click on the Business tab and choose Risk Control from the drop-down menu.

### **Commitment**

At Westfield Insurance, risk control is a value-added service for our commercial lines policyholders. Our risk control professionals utilize a focused approach based on customer need. They also work closely with policyholders to reduce or eliminate hazards and loss exposures. Our representatives analyze claims experience, review risk management programs and evaluate actual and expected controls of hazards and exposures.

### **Service**

Whether it's taking steps to reduce the likelihood of fires or implementing new standards to curtail workplace injuries, developing accurate replacement cost figures or coordinating safety programs, Westfield Insurance works closely with your company and insurance agent to provide services which result in proven loss reductions for your company.

### **Strategy**

We develop strategy with the cooperation and involvement of the client. Our representative works with the policyholder to identify alternative solutions and select the most cost-effective options. The resulting action plan includes specific objectives and time frames, making the overall risk control program very effective.